## RAP Score Card for Jan to March 2017 as on 30-01-17

For SIP Points payable on Lumpsum basis							
		Illustration of RAP earnings ( Assumption: SIP tenure = 36 months)					
AMC	Payable Points	1000	2000	3000	5000	10000	>10,000
Axis Mutual Fund	Amount of SIP x 36 x 0.40%	144	288	432	720	1440	0
Birla Sunlife Mutual Fund	Amount of SIP x 36 x 0.40%	144	288	432	720	1440	0
DSP BlackRock Mutual Fund	Amount of SIP x 36 x 0.40%	144	288	432	720	1440	0
DHFL Pramerica Mutual Fund	Amount of SIP x 36 x 0.40%	144	288	432	720	1440	0
@ Edelweiss Mutual Fund	Amount of SIP x 36 x 0.40%	0	288	432	720	1440	0
HDFC Mutual Fund	Amount of SIP x 36 x 0.40%	144	288	432	720	1440	0
Invesco Mutual Fund	Amount of SIP x 36 x 0.40%	144	288	432	720	1440	0
Kotak Mutual Fund	Amount of SIP x 36 x 0.40%	144	288	432	720	1440	0
LIC Mutual Fund	Amount of SIP x 36 x 0.40%	144	288	432	720	1440	0
L&T Mutual Fund	Amount of SIP x 36 x 0.40%	144	288	432	720	1440	0
Motilal Oswal Mutual Fund	Amount of SIP x 36 x 0.40%	144	288	432	720	1440	0
@ Principal Mutual Fund	Amount of SIP x 36 x 0.40%	0	288	432	720	1440	0
Reliance Mutual Fund	Amount of SIP x 36 x 0.40%	144	288	432	720	1440	0
SBI Mutual Fund	Amount of SIP x 36 x 0.30%	108	216	324	540	1080	0

Sr No	Terms & Conditions					
1	RAP scheme is applicable to NJ Wealth Financial Product Distributors Network Partners only					
2	The Above mentioned RAP Points are standard for both T15 & B15 locations.					
3	Eligible Schemes are given on the next page.					
4	In case of Purchase with SIP, where SIP application form is submitted along with Purchase request, RAP points are not eligible on such purchase application.					
5	Eligible criteria of RAP Points/Brokerage in above mention	ned AMCs:				
а	SIP Tenure *	SIP Frequency	SIP Amount			
	36 and above instalments	All	1000 to 10000			
	* RAP points are payable only for 36 instalments.					
b	RAP Points are eligible for SIP registered between 01-01-	2017 to 31-03-2017.				
С	@ No RAP Points shall be applicable in Edelweiss & Principal Mutual Fund for SIP < Rs. 2000.					
	No upfront brokerage will be payable till 36 instalments of SIP. Upfront brokerage will be paid(if applicable) from 37th instalment onwards. Trail brokerage will be payable as per applicable brokerage rate from 1st instalment.					
е	No RAP Points shall be applicable on SIP > Rs. 10000.					
f	No RAP Points shall be applicable on STPs.					
g	No RAP Points shall be applicable to partners who opted	All trail model.				
6	RAP Points will be Credited after first successful SIP instalment					
7	Example showing Reward Calculation Logic. Say, an SIP of Rs.1000 is procured for a Tenure of 120 Months in Axis Mutual Fund, Here, SIP Incentive shall be Rs. 144, calculated as below: 1000 x 0.40% x 36 (Max no. of eligible instalments as mentioned above)					
8	No RAP shall be eligible where an SIP is Re- Registered					
9	Special SIP with varying instalment amounts will not be eligible for RAP Points.					
10	Where an SIP is Discontinued / Stopped / Ceased / Terminated at any time during the contractual SIP period by way of Cheque return / ECS Mandate failure / Direct Debit failure (due to non availability of funds in the bank account or any other reason), or where there is a Change of ARN Code, RAP Points credited earlier shall be recovered Proportionately.					
11	RAP Points credited earlier shall be recovered Proportionately for Missed/Rejected SIP installments.					
12	RAP Points will be proportionately Recovered in case if investment is redeemed / Systematically Transferred /Switched out to any other schemes or to Direct Plans within 12 Months from the date of investment.					
13	Own Investments made by a partner are not eligible for RAP Points					
14	RAP Scorecard is subject to change Retrospectively or Prospectively without any notice. The decision of NJ India Invest Pvt. Ltd. pertaining to incentive calculation or any other issue pertaining thereof shall be final & binding on all partners					
15	Partners are required to strictly adhere to the Code of Conduct prescribed by SEBI and AMFI and Should not indulge in any practice contravening either it directly or indirectly.					
16	Above rates are Exclusive of Service Tax.					
17	All disputes are subject to exclusive jurisdiction of Surat Courts only.					

RAP Score Card for Jan to March 2017						
Eligible Scheme Name						
AMC	Scheme Name					
Axis Mutual Fund	Axis Equity Fund, Axis Equity Saver Fund, Axis Focused 25 Fund, Axis MidCap Fund, Axis Long Term Equity Fund, Axis Children's Gif Fund					
Birla Sunlife Mutual Fund	Birla Sun Life Advantage Fund, Birla Sun Life Balanced Advantage Fund, Birla Sun Life Balanced 95 Fund, Birla Sun Life Banking And Financial Services Fund, Birla Sun Life Buy India, Birla Sun Life Dividend Yield Plus, Birla Sun Life Equity Fund, Birla Sun Life Equity Savings Fund, Birla Sun Life Frontline Equity Fund, Birla Sun Life India Gen Next Fund, Birla Sun Life India Opportunities Fund, Birla Sun Life India Reforms Fund, Birla Sun Life India Top 100 Fund, Birla Sun Life Infrastructure Fund, Birla Sun Life Long Term Advantage Fund, Birla Sun Life Manufacturing Equity Fund, Birla Sun Life Midcap Fund, Birla Sun Life MNC Fund, Birla Sun Life New Millennium, Birla Sun Life Pure Value Fund, Birla Sun Life Small and Midcap Fund, Birla Sun Life Special Situations Fund, Birla Sun Life Tax Plan, Birla Sun Life Tax Relief 96, Birla Sunlife International Equity Fund - A, Birla Sunlife International Equity Fund - B					
DSP BlackRock Mutual Fund	DSPBR Balanced Fund, DSPBR Equity Fund, DSPBR Equity Savings Fund, DSPBR Focus 25 Fund, DSPBR India TIGER Fund, DSPBR NRNE Fund, DSPBR Opportunities Fund, DSPBR Small and Midcap Fund, DSPBR Top 100 Equity Fund, DSPBR Tax Saver Fund, DSPBR Technology.com Fund					
DHFL Pramerica Mutual Fund	DHFL Pramerica Diversified Equity Fund, DHFL Pramerica Large Cap Fund, DHFL Pramerica Midcap Opportunities Fund, DHFL Pramerica Tax Savings Fund ,DHFL Pramerica Balanced Advantage Fund					
Edelweiss Mutual Fund	Edelweiss Mid and Small Cap Fund, Edelweiss ELSS Fund, Edelweiss Prudent Advantage Fund, Edelweiss Top 100 Fund					
HDFC Mutual Fund	HDFC Balanced Fund, HDFC Capital Builder Fund, HDFC Childrens Gift Fund -Investment Plan (Equity) - Lock In, HDFC Childrens Gift Fund -Savings Plan (Equity) - Lock In, HDFC Childrens Gift Fund – Investment Plan (Equity), HDFC Childrens Gift Fund – Savings Plan (Equity), HDFC Core & Satellite Fund, HDFC Equity Fund, HDFC Equity Saving Fund, HDFC Growth Fund, HDFC Infrastructure Fund, HDFC Large Cap Fund, HDFC Long Term Advantage Fund, HDFC Mid Cap Opportunities Fund, HDFC Premier Multi Cap Fund, HDFC Prudence Fund, HDFC Retirement Savings Fund, HDFC Small & Midcap Fund, HDFC Tax Saver Fund, HDFC Top 200 Fund					
Invesco Mutual Fund	Invesco India Banking Fund, Invesco India Business Leaders Fund, Invesco India Contra Fund, Invesco India Dynamic Equity Fund, Invesco India Growth Fund, Invesco India Infrastructure Fund, Invesco India Mid N Small Cap Fund, Invesco India Midcap Fund, Invesco India PSU Equity Fund, Invesco India Tax Plan					
Kotak Mutual Fund	Kotak 50 Equity Scheme, Kotak Balance, Kotak Classic Equity Fund, Kotak Emerging Equity Scheme, Kotak Infrastructure and Economic Reform Fund, Kotak Midcap, Kotak Opportunities Fund, Kotak Select Focus Fund, Kotak Tax Saver					
L&T Mutual Fund	L&T Business Cycles Fund, L&T India Large Cap Fund, L&T India Prudence Fund, L&T Equity Fund, L&T Equity Savings Fund, L&T Dynamic Equity Fund, L&T India Special Situations Fund, L&T India Value Fund, L&T Infrastructure Fund, L&T Midcap Fund, L&T Tax Advantage Fund, L&T Emerging Businesses Fund					
LIC Mutual Fund	LIC Nomura Balanced Fund, LIC Nomura Banking & Financial Services Fund, LIC Nomura Equity Fund, LIC Nomura Growth Fund, LIC Nomura Infrastructure Fund, LIC Nomura Mid-Cap Fund, LIC Nomura Tax Plan, LIC Nomura ULIS Scheme					
Motilal Oswal Mutual Fund	Motilal Oswal MOSt Focused 25 Fund, Motilal Oswal Most Focused Long Term Fund, Motilal Oswal Most Focused Midcap 30 Fund, Motilal Oswal MOSt Focused Multicap 35 Fund, MOSt Focused Dynamic Equity Fund					
Principal Mutual Fund	Principal Balance Fund, Principal Dividend Yield Fund, Principal Emerging Bluechip Fund, Principal Growth Fund, Principal Large Cap Fund, Principal Personal Tax Saver, Principal SMART Equity Fund, Principal Tax Savings Fund					
Reliance Mutual Fund	Reliance Banking Fund, Reliance Diversified Power Sector Fund, Reliance Equity Opportunities Fund, Reliance Focused Large Cap Fund, Reliance Growth Fund, Reliance Japan Equity Fund, Reliance Media & Entertainment Fund, Reliance Mid & Small Cap Fund, Reliance NRI Equity Fund, Reliance Pharma Fund, Reliance Regular Savings Fund Balance Plan, Reliance Regular Savings Fund Equity Plan, Reliance Retirement Fund Wealth Creation Scheme, Reliance Small Cap Fund, Reliance Tax Saver Fund, Reliance Top 200 Fund, Reliance Us Equity Opportunities Fund, Reliance Vision Fund					
SBI Mutual Fund	SBI Banking & Financial Services Fund, SBI Contra Fund, SBI Dynamic Asset Allocation Fund, SBI Emerging Businesses Fund, SBI Infrastructure Fund, SBI Magnum Balance Fund, SBI Magnum Blue Chip Fund, SBI Magnum COMMA Fund, SBI Magnum Equity Fund, SBI Magnum Global Fund, SBI Magnum MidCap Fund, SBI Magnum Multicap Fund, SBI Magnum Multiplier Plus, SBI Magnum Tax Gain Fund, SBI PSU Fund					